

NOTE: Estimates based upon average loadings of 3847 bushels/car

All Rates subject to additional fuel surcharge

BNSF Rates EFFECTIVE: October 4, 2004 --\$200 per car increase

UP Rates EFFECTIVE: August 2, 2003

BARLEY RATES STANDARD SIZE

<u>UP</u> <u>BNSF</u>	<u>110-120 CAR</u>		<u>52-109 CAR</u>		<u>23-45 CAR</u> <u>26-51 CAR</u>		<u>1-22 CAR</u> <u>1-25 CAR</u>	
	<u>\$/CAR</u>	<u>\$/BU</u>	<u>\$/CAR</u>	<u>\$/BU</u>	<u>\$/CAR</u>	<u>\$/BU</u>	<u>\$/CAR</u>	<u>\$/BU</u>
BAINVILLE	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
BAKER	----	----	\$2,904	\$0.75	\$3,054	\$0.79	\$3,154	\$0.82
BELGRADE	----	----	----	----	----	----	\$1,978	\$0.51
BIG SANDY	----	----	\$2,420	\$0.63	\$2,570	\$0.67	\$2,670	\$0.69
BIG TIMBER	----	----	----	----	----	----	\$2,051	\$0.53
BILLINGS	\$1,873	\$0.49	----	----	----	----	\$2,096	\$0.54
BOX ELDER	----	----	\$2,420	\$0.63	\$2,570	\$0.67	\$2,670	\$0.69
BOZEMAN	----	----	----	----	----	----	\$1,988	\$0.52
BRADY	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
BROADVIEW	----	----	\$2,258	\$0.59	\$2,408	\$0.63	\$2,508	\$0.65
BROCKTON	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
CARTER	----	----	\$2,265	\$0.59	\$2,415	\$0.63	\$2,515	\$0.65
CHESTER	----	----	\$2,307	\$0.60	\$2,457	\$0.64	\$2,557	\$0.66
CHINOOK	----	----	\$2,462	\$0.64	\$2,612	\$0.68	\$2,712	\$0.70
CHOTEAU	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
CIRCLE	----	----	\$2,839	\$0.74	\$2,989	\$0.78	\$3,089	\$0.80
COLLINS	\$1,849	\$0.48	----	----	----	----	----	----
COLUMBUS	----	----	----	----	----	----	\$2,094	\$0.54
CONRAD	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
CULBERTSON	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
CUT BANK	----	----	\$2,157	\$0.56	\$2,307	\$0.60	\$2,407	\$0.63
DANVERS	----	----	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
DENTON	----	----	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
DEVON	----	----	\$2,251	\$0.59	\$2,401	\$0.62	\$2,501	\$0.65
DILLON (UP)	----	----	----	----	\$2,255	\$0.53	\$2,358	\$0.56
DUTTON	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
EAST BRIDGER	----	----	\$2,299	\$0.60	\$2,449	\$0.64	\$2,549	\$0.66
FAIRFIELD	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
FAIRVIEW*								
FALLON	----	----	\$2,647	\$0.69	\$2,797	\$0.73	\$2,897	\$0.75
FROID	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
FROMBERG	----	----	\$2,299	\$0.60	\$2,449	\$0.64	\$2,549	\$0.66
FT BENTON	----	----	\$2,307	\$0.60	\$2,457	\$0.64	\$2,557	\$0.66

**BARLEY RATES
STANDARD SIZE**

<u>UP</u> <u>BNSF</u>	<u>110-120 CAR</u>		<u>52-109 CAR</u>		<u>23-45 CAR</u> <u>26-51 CAR</u>		<u>1-22 CAR</u> <u>1-25 CAR</u>	
	<u>\$/CAR</u>	<u>\$/BU</u>	<u>\$/CAR</u>	<u>\$/BU</u>	<u>\$/CAR</u>	<u>\$/BU</u>	<u>\$/CAR</u>	<u>\$/BU</u>
GERALDINE	----	----	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
GEYSER	----	----	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
GILDFORD	----	----	\$2,377	\$0.62	\$2,527	\$0.66	\$2,627	\$0.68
GLASGOW	----	----	\$2,664	\$0.69	\$2,814	\$0.73	\$2,914	\$0.76
GLENDIVE	\$2,343	\$0.61	\$2,705	\$0.70	\$2,855	\$0.74	\$2,955	\$0.77
GREAT FALLS	\$1,849	\$0.48	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
GROVE	\$1,873	\$0.49	----	----	----	----	----	----
HAMILTON	----	----	----	----	----	----	\$1,809	\$0.47
HARDIN	\$1,873	\$0.49	\$2,312	\$0.60	\$2,462	\$0.64	\$2,562	\$0.67
HARLEM	\$2,133	\$0.55	\$2,495	\$0.65	\$2,645	\$0.69	\$2,745	\$0.71
HARRISON	----	----	----	----	----	----	\$1,951	\$0.51
HAVRE	\$2,080	\$0.54	\$2,442	\$0.63	\$2,592	\$0.67	\$2,692	\$0.70
HELENA	----	----	----	----	----	----	\$1,884	\$0.49
HINGHAM	----	----	\$2,364	\$0.61	\$2,514	\$0.65	\$2,614	\$0.68
HINSDALE	----	----	\$2,624	\$0.68	\$2,774	\$0.72	\$2,874	\$0.75
HUNTLEY	----	----	----	----	----	----	\$2,122	\$0.55
ISMA Y	----	----	\$2,763	\$0.72	\$2,913	\$0.76	\$3,013	\$0.78
JOPLIN	----	----	\$2,328	\$0.61	\$2,478	\$0.64	\$2,578	\$0.67
KALISPELL	----	----	\$1,775	\$0.46	\$1,925	\$0.50	\$2,025	\$0.53
KERSHAW	----	----	\$2,307	\$0.60	\$2,457	\$0.64	\$2,557	\$0.66
KREMLIN	----	----	\$2,399	\$0.62	\$2,549	\$0.66	\$2,649	\$0.69
LAUREL	----	----	----	----	----	----	\$2,096	\$0.54
LEDGER	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
LEWISTOWN	----	----	\$2,250	\$0.58	\$2,400	\$0.62	\$2,500	\$0.65
LINDSAY	----	----	\$2,778	\$0.72	\$2,928	\$0.76	\$3,028	\$0.79
LIVINGSTON	----	----	----	----	----	----	\$2,014	\$0.52
LOGAN*								
LOUISVILLE*								
LUDINGTON	----	----	\$2,814	\$0.73	\$2,964	\$0.77	\$3,064	\$0.80
MACON	\$2,378	\$0.62	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
MALTA	----	----	\$2,563	\$0.67	\$2,713	\$0.71	\$2,813	\$0.73
MANHATTAN	----	----	----	----	----	----	\$1,967	\$0.51
MEDICINE LAKE	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78

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MERC	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
MERIWETHER	----	----	\$2,111	\$0.55	\$2,261	\$0.59	\$2,361	\$0.61
MILES CITY	----	----	\$2,550	\$0.66	\$2,700	\$0.70	\$2,800	\$0.73
MISSOULA	----	----	----	----	----	----	\$1,757	\$0.46
MOCCASIN (BNSF OR CMR	\$1,873	\$0.49	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
MOORE	----	----	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
NASHUA*								
PLAINS*								
PLENTYWOOD	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
POMPEYS PILLAR	\$1,873	\$0.49	----	----	----	----	----	----
POPLAR	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
POWER	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
REDSTONE	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
RESERVE	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
RONAN	----	----	----	----	----	----	\$1,742	\$0.45
RUDYARD	\$1,989	\$0.52	\$2,351	\$0.61	\$2,501	\$0.65	\$2,601	\$0.68
SAVAGE*								
SCOBAY	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78
SHELBY	\$1,849	\$0.48	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
SIDNEY	----	----	\$2,774	\$0.72	\$2,924	\$0.76	\$3,024	\$0.79
SILVER BOW (UP)	----	----	----	----	\$2,106	\$0.55	\$2,209	\$0.57
STANFORD	----	----	\$2,235	\$0.58	\$2,385	\$0.62	\$2,485	\$0.65
STANLEY*								
SUNBURST	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
SWEETGRASS	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
THREE FORKS	----	----	----	----	----	----	\$1,960	\$0.51
TIBER	----	----	\$2,294	\$0.60	\$2,444	\$0.64	\$2,544	\$0.66
TOSTON	----	----	----	----	----	----	\$1,931	\$0.50
TOWNSEND	----	----	----	----	----	----	\$1,919	\$0.50
VALIER	----	----	\$2,211	\$0.57	\$2,361	\$0.61	\$2,461	\$0.64
WEEKSVILLE*								
WOLF POINT	----	----	\$2,740	\$0.71	\$2,890	\$0.75	\$2,990	\$0.78

BNSF-4022-K Item: 22401 Rev 6 Effective 10-04-04

BNSF-4022-K Item: 22100 Rev 2 Effective 08-09-04

UP 4050-D Item 3020.0-D Effective 08-02-03

* Indicates an Origin point eliminated from the Tariff